Dear Valued Partner:

Solstas Lab Partners® is pleased to announce the introduction of new, highly-automated Sysmex hematology testing equipment at our Greensboro, N.C., core reference laboratory. These new FDA cleared hematology analyzers provide the latest in clinical hematology testing capabilities for your patients.

These systems have positive specimen identification functionality through bar coded specimen tracking and integrated computerized sample handling software. A requirement of these systems is proper alignment and placement of sample bar code identification labels on the lavender top, whole blood, specimen collection tubes. Because of the multiple sample identification points in the testing process, it is important to ensure that labels are placed immediately below the lavender tube cap and are placed parallel to the length of the tube. Please refer to the picture below for proper label placement.

Please contact your Solstas Customer Service Representative if your current practice management labels exceed the length specified in the picture as they may interfere with the automated test systems.

These systems are now in use for complete blood count (CBC) and associated parameter testing. Manufacturer labeling and validation studies have confirmed the improved performance characteristics from these systems and we are pleased to provide this new technology for your patients. We appreciate your business and remain committed to providing the most attentive laboratory services possible to your practice and the patients we collectively serve.

If you have any questions, please call your dedicated Solstas Client Relationship Specialist directly, or contact our Customer Service Department at 1-888-664-7601. Thank you for choosing Solstas Lab Partners.

Dr. Michael Hanbury
President
www.solstas.com
Properly Labeling Lavender Vacutainer Tubes

Label placement on all tubes is very important for many reasons. Our testing instruments must read the barcodes on the labels in order to perform the testing and accurately report results. The barcode reader of the hematology instrumentation is very sensitive to the positioning of the labels on the lavender tubes.

**It is critical that labels be placed on all tubes accurately. Labels must not extend longer than the tube or be extremely close to the curvature of the bottom of the tubes.**

Smaller labels are currently being deployed for use with the CareEvolve dymo label printers. If you have not received the smaller labels, they should be received with your next label order.

Thank you in advance for making sure these tubes are labeled properly.